



## The Four Domains of Leadership Strength

Relationship Building	Influencing	Executing	Strategic Thinking
Communication	Command	Achiever	Analytical
Empathy	Competition	Activator	Arranger
Harmony		Adaptability	Connectedness
Includer	Developer	Belief	Consistency
Individualization	Maximizer	Discipline	Context
		Focus	Deliberative
Relator	Positivity	Restorative	Futuristic
Responsibility	Woo	Self Assurance	Ideation
		Significance	Input
			Intellection
			Learner
			Strategic

**Relationship Building.** Relationship builders are the glue that holds a team together. Strengths associated with bringing people together – whether it is by keeping distractions at bay or keeping the collective energy high – transform a group of individuals into a team capable of carrying out complex projects and goals.

**Influencing.** People who are innately good at influencing are always selling the team's ideas inside and outside the organization. When you need someone to take charge, speak up, and make sure your group is heard, look to someone with the strength to influence.

**Executing.** Team members who have dominant strength in the Executing domain are those whom you turn to time and again to implement a solution. These are the people who will work tirelessly to get something done. People who are strong in the Executing domain have an ability to take an idea and transform it into reality within the organization they lead.

**Strategic Thinking.** Those who are able to keep people focused on what they *could be* are constantly pulling a team and its members into the future. They continually absorb and analyze information and help the team make better decisions.